

Trizoom Solutions Pvt. Ltd.



TRIZOOM



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## 1. INTRODUCTION

Trizoom Solutions is a leading provider of enterprise communication and customer experience management solutions. With profound expertise in providing state-of-the-art audio/video communication solutions for organizations across industry verticals. The team at Trizoom is experienced to consult, design, implement, train and support voice, video, unified communication, data networking, security and customer experience management solutions.

Trizoom Solutions brings audio visual products and solutions that seamlessly integrates audio, video, display, lighting equipment and system controls for applications such as Boardrooms, Conference Rooms, Auditoriums, Training Rooms, Cafeterias, Telepresence Rooms and much more. Our partnership with leading audio visual product manufacturers across the world, enable us to offer state-of-the-art products and solutions.

Our expertise includes all kind of AV infrastructure solutions like MCU, Gatekeeper, Provisioning Server, Firewall Traversal, Recording & Streaming, cloud based audio & video for both meeting room and mobility. Our people are certified from industry leaders like Polycom, Cisco, Avaya, Huawei, Lifesize, Crestron, Extron, AMX, etc.

We deal into all kinds of IT solutions & services like switches, routers, firewall, servers, storage, laptops, desktops, printers, security & surveillance systems, etc.

Since its establishment, Trizoom focuses on Customer Service through dedicated team of result-oriented and qualified telecom professionals with ability to understand and resolve specific technical problems and provide creative, practical and economically viable solutions to business related issues.

## 2. TRIZOOM: YOUR AUTOMATION PARTNER

The company has been supported by a group of professionals having vivid experience and wide exposure in AV & Information Technology.

The resource personnel working in the company have been consistently providing reliable support services and consultancy to a wide variety of corporate houses either in the capacity of executive or as business partner or consultant. Bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

It is a company where professionals from both technical and functional field group together with an objective of providing appropriate business solutions. It realizes the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading technology firm with profound business and functional knowledge. The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of client's objective and help them maximize the benefits.

We want to establish ourselves as the best choice in Audio Visual, Automation, Computing and Information Technology Services, Consultancy and Development by offering the full spectrum of services.

## 3. OUR MISSION & VISION

**Our Mission** is to achieve the reputation of a quality, high standard & reliable solution & service Provider Company in the AV & ICT industry.

**Our Vision** is to achieve 100% customer satisfaction by delivering quality products and services at an affordable cost. Our forward vision is to strive to become an entity in technology based corporate solutions, capable of demanding unconditional response from the targeted niche. We also believe that for our scope of improvisation – sky is the limit and we are always ready to take our achievements to the next level. We are growing and would always like to remain on the growing streak.

**Our keys for development:**

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

**We believe in**


- Motivation
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our client needs

# 4. OUR SOLUTIONS & SERVICES



**NETWORKING**

- Switching
- Routing
- Security
- Management



**AUDIO VIDEO**

- Audio/Video Conferencing
- Board Room Integration
- Immersive Telepresence
- Cloud based video solution



**ENTERPRISE COMMUNICATION**

- Office 365/G Suite
- Unified Communication
- Collaboration
- Mobility



**USER EXPERIENCE MANAGEMENT**

- Switching & Control System
- Programming & UI Development
- Application Integration
- Support Services

## SERVICES



**CONSULTING**

With rapid innovation in technology and dynamic business environment, identifying the cost effective right product and communication strategy & technology to meet the customer's requirement and experience.



**IMPLEMENTATION**

Implementation of Data, Voice and Video in best possible manner by professional expertise across all levels to ensure that customer can focus on their core business.



**ANNUAL MAINTENANCE**

AMC with the peace of mind, preventive maintenance, on-time call attendance and resolution without any escalation.



**MANAGED SERVICES**

Retains responsibility for the functionality of the IT and AV services and equipment within SLA. Customer feels free to focus on core business instead of investing time & money on handling technology & services.

- ✚ Video Conferencing Solutions
- ✚ Audio Conferencing Solutions
- ✚ Video Wall Solutions
- ✚ Digital Signage Solutions
- ✚ Board Room/Conference Room/Huddle Room Solutions
- ✚ Digital Class Room/Training Room Solutions
- ✚ Cloud Based Video Conferencing Solutions
- ✚ AV & IT Infrastructure Solutions
- ✚ Surveillance Solutions
- ✚ Recording & Streaming Solutions
- ✚ Routing & Switching Solutions
- ✚ Firewall & Security Solutions
- ✚ Storage Solutions
  
- ✚ Consultancy & Design
- ✚ Automation, Integration & Implementation
- ✚ Project Management
- ✚ Technical Audit
- ✚ Support & Maintenance
- ✚ Facility Management
- ✚ Rentals

## 5. OUR INVOLVEMENT

### ■ AV & ICT CONSULTANCY

We consult for high-end technology implementation at clients' site or implementation of new technology according to the clients' requirement or upgrading, enhancing the existing facilities at the clients end with the new technology integrated with the existing one. TRIZOOM offers a full range of consulting services to help analyze your business requirements for effective implementation of solutions. Our consulting services cover:

- Strategy planning
- Assessment
- Procurement
- Re-engineering solutions
- Planning, audits, best practices etc.

### ■ Board Room/Conference Room/Huddle Room

- High definition multimedia projection / display systems for crystal clear images
- High definition video conference systems for ease of collaboration
- Wireless presentation and microphone systems for hassle-free presentations
- Sound reinforcement systems for clarity of speech
- Interactive display systems for ease of use
- Visualizer or document camera systems for sharing documents, 3D objects
- Room booking systems for ease of convenience
- Preset lighting systems to suit various lighting scenarios
- Centralised equipment control through intuitive touch panel

### ■ Digital Class Room/Training Room

- Design to share audio, video, data, documents and 3D objects
- Interactive delivery of presentations and messages
- Annotation facility through interactive touch panel display, interactive boards
- Display devices with daylight view technology for clear projections in well-lit rooms
- Wireless projection systems for hassle-free presentation
- Capture, recording and streaming of audio, video and presentation over IP network
- Multimedia lecterns for presenter for easy lecture delivery
- Sound reinforcement (audio system) for clarity of speech

## ■ Recording, Streaming and Content Management

- Capable of capturing and managing classroom lectures, learning resources in full high definition for future reference
- Ability to broadcast live or recorded content, presentations and announcements
- Solution to manage content at a local storage server with ease of access
- Secure streaming of content through web portal over web
- Flexible authoring, publishing, and review workflows
- Support for uploading a wide variety of file types and recording from USB cameras

## ■ VIDEO WALL

## ■ DIGITAL SIGNAGE

## ■ SOFTWARE DEVELOPMENT

Beside the hardware and network solutions; with design and development expertise in diverse platforms, best-of-breed tools and techniques, combined with industry best practices, TRIZOOM offers scalable end-to-end application development and management solutions from requirement analysis for deployment and rollout. TRIZOOM's services span the following application lifecycle stages:

- Application Development
- Application Maintenance
- Application Support
- Application Integration/Migration
- Application Management

## ■ NETWORK & INFRASTRUCTURE SERVICES

Growth in the Solution Integration (SI) services market is fueled by the need for seamless business processes across an organization's complete value chain of customers, partners, suppliers, and employees. TRIZOOM services enable clients to identify, develop, and implement the best-fit solutions which are equipped to meet their changing business requirements.

TRIZOOM Solution Integration services offer to:

- Leverage IT investments
- Minimize risks
- Maximize compatibility
- Maximize interoperability

TRIZOOM provides total project management, right from architectural design, integration, system and interface development to migration backed by world-class methodologies, well-defined solution frameworks and extensive integration experience with tier-1 service providers.



## ■ **HARDWARE SALES & SUPPORT SERVICES**

We offer servers, storage, computers, computer accessories, switches, routers, firewalls, load balancer and services by sourcing from local market and from international market as well. Our team of experts is ready to serve you when you are worried due to lack of confidence in “commitment of service”.

TRIZOOM's also offer & Supply, Delivery & Installation of:

- Data Centre , Structure Cabling Systems
- Switch, Router, Firewall, Wireless & Load Balancer.
- Antivirus and UTM
- PC, Server & Storage
- Printers
- Video Conferencing Devices
- Audio Conferencing Devices
- Recording & Streaming Devices
- Display Devices
- Switching and Control Devices
- AV Infrastructure Devices

## ■ **MANAGED SERVICES**

TRIZOOM has the expertise and experience to manage an enabling infrastructure and applications and run outsourced operations smoothly. TRIZOOM’s Managed Services offerings cover the entire array of IT outsourcing services including networks, IT infrastructure, applications and business processes. This provides our customers the best of both worlds - control and flexibility over their information systems without either the pain or cost of running them.

TRIZOOM has the best expertise in managing the audio visual products, solutions & infrastructure. We have best of the industry skill set to manage any kind of meeting room & board room.

## ■ **UNIFIED COMMUNICATION & COLLABORATION**

With the Microsoft Office 365 and Skype for Business we are there to build all your communication need including instant messaging and e-mail services.

Cloud based video conferencing platform provides flexibility of getting everyone on same page by connecting video meeting rooms, PC users, mobile users in one call without heavily investing on the infrastructure products.

## 6. AREAS OF EXPERTISE

Main Strength of TRIZOOM lies in the blend of professionals, specialized and highly focused operation. Increasing customer's awareness is the strength where it excels over its competitors. Our strength lies in our ability to blend current management practice and IT & AV expertise into cost-effective Solutions, Products and Services. Our offers cover the following major areas:

- **System Analysis & Consultancy**
- **Systems Integration**
- **Project Management**
- **Audio Video system design & implementation**
- **Board room & meeting room automation**
- **Cafeteria and Seminar Halls automation**
- **AV & Lighting control programming**
- **Audio/Video conferencing**
- **AV Infrastructure implementation & maintenance**
- **Cloud based collaboration solution**
- **Smart board solution**
- **Access control system**
- **Security & Surveillance system**
- **Digital Signage and Display Solutions**
- **AV Recording & Streaming Solutions**
- **MCU, Gatekeeper & NAT Traversal Firewall**
- **Hardware at competitive price**
- **Server maintenance and support**
- **Power Solution**
- **Enterprise-grade LAN Cabling**
- **Switching & Routing Solutions**
- **Infrastructure Management Solution**
- **Web based support & solution development**
- **Specialization in Client / Server and Internet / Intranet application and technologies**
- **Customized Software Development**
- **Network Monitoring/ Network Management Support**
- **Network, Security & Threat Management Solution**
- **Enterprise Server & Storage Solution**
- **Annual Maintenance Contract**

## 7. OEM's PRODUCT OFFERINGS

